

Case Study: Result Real Estate Incorporated has assisted its clients in acquiring properties in outstate Minnesota and outside of Minnesota.

Results Real Estate Incorporated is located in Minneapolis and while most of its transactions tend to be near the Minneapolis Metro Area, RREI does assist clients in property transactions in locations far outside of the Minneapolis area.

Here are a couple of examples:

Fergus Falls, Minnesota

Fergus Falls, Minnesota is a small town of around 14,000 people located about 180 miles northwest of Minneapolis. RREI found a property that was an ideal fit for the investment goals of its client. The goal was to find a local stable, non-risk, affordable investment with minimal property management constraints on his time.

The building was 5,134 SF on .53 acres. The building, which was built in 2013, had one tenant, "Maurices", a women's fashion clothing store. Maurice's has over 2,800 sites nationwide. The building features plenty of parking and great visibility.

The transaction was finalized in January 2022.

The negotiation process went smoothly with all issues being quickly resolved. The client was delighted with the results.

Atlanta, Georgia Area

Atlanta, Georgia is significantly further away from Minneapolis than Fergus Falls, but when it comes to finding the best commercial property to meet its client's needs, distance or state boundary lines are not an obstacle for RREI.

The Buyer is a long-time client of RREI. RREI found this building for its client and represented them for the purchase. RREI has also found and negotiated 2 other property acquisitions over the past few years for this client.

The building size is approx. 25,500 SF; the lot size is 1.95 acres. The building, which was built in 2001, currently has one tenant (Office Depot), and the primary use is retail. The building features 1 loading dock and 2 parking areas.

The property is the Office Depot Building in Conyers, Georgia. The transaction was finalized on March 31st, 2022.

RREI has a multiple-phase system that ensures that every detail, every potential problem, and every need is addressed and planned for. This system, combined with RREI's tenacious approach to client representation, help ensure that this transaction met the client's needs.

When dealing with RREI, one can be assured that Geography will not be a limiting criterion for your commercial real estate solution.

Case Study: Market expertise

and tenacity gets proven results.

There are many reasons why a property does not sell in a timely manner. Reasons could include the condition of property, location, local economic conditions, and others. The Commercial Realtor who represents the property can also be a large reason that a property is not selling.

Results Real Estate Incorporated (RREI) methodically and tenaciously represents a property by exploring every resource possible to find the right prospects. RREI will make hundreds of phone calls to potential buyers and send hundreds of emails and flyers. This is in addition to utilizing RREI's vast personal and business connections to find potential buyers. This persistence and thoroughness achieves results that many other commercial brokers do not get. The following case study demonstrates what can happen when RREI gets involved.

Carol Lugg was trying to sell 2 commercial properties in St. Paul Minnesota. She had them on the market for over 3 years with another commercial real estate company prior to using RREI. She decided to contract with RREI in September 2020 to sell both properties,

The Properties:

The first commercial property was located on Randolph Street in St. Paul and used for office space, light industrial manufacturing, and storage. The building had 9 tenants at the time. The 22,000 SF building was on a 4.7-acre lot and was listed for \$2,600,000.

The second commercial property was located on Armstrong Road in St. Paul and was also used for office space, light Industrial manufacturing, and storage. The 39,500 SF building which had multiple tenants was situated on a 1.09-

acre lot. The listed sale price was \$1,400,000.

Both properties sold within 10 months after RREI got involved. In fact, the closing date on both properties was within 24 hours of each other. In addition to the speed of the sale, the client was delighted with the sale prices, was very impressed with the knowledge and market expertise that RREI brought to the process as well as the thoroughness of the documentation.

The following is Carol Lugg's testimonial.

"Myself and my siblings had 2 commercial properties to sell in St. Paul. We had started this process over 4 years ago. We hired Arnie Seltzer as our Commercial Real Estate Agent in late September 2020. He performed a small miracle and got the job done in less than a year! Arnie is a mover and a shaker. We are very pleased with the price achieved and the fact that both properties closed within 24 hours of each other. Arnie demonstrated great diligence by making sure all the i's were dotted and t's crossed in all documents. We appreciate his tenacity, high energy and willingness to look out for our best interests."

Many of RREI's clients are impressed by the tenacity of RREI when it comes to finding and contacting potential clients as well as the knowledge and market expertise that RREI brings to the transaction.

Results Real Estate Inc. Announces Commercial Property Sale in Atlanta area

Results Real Estate Incorporated (RREI), a commercial real estate company that specializes in finding creative property solutions, announces the acquisition of a commercial building. The property is the Office Depot Building in Conyers, Georgia. The transaction was finalized on March 31st and the property sold for \$5.2 million.

[RREI Announces Sale of Commercial Buildings in St. Paul](#)>Click here for more information

Results Real Estate Sells NNN Lease Income Property in Outstate Minnesota

Results Real Estate Incorporated (RREI), a commercial real estate company that specializes in finding creative property solutions, announces the sale of a commercial building. The property is the "Maurices" a Fashion Clothing Store in Fergus Falls, Minnesota.

Property Overview: The building was built in 2001. The building features include plenty of parking and great visibility. This sale was an Investment Purchase Opportunity for the client.

[Click here for more information](#)

RREI Announces sale of Commercial Building

Results Real Estate Incorporated (RREI), a commercial real estate company that specializes in finding creative property solutions, announces the sale of a commercial building. The property is the “Maurices” a Fashion Clothing Store in Fergus Falls, Minnesota.

[Click here for more information](#)

Announcement of Commercial Property Sale in White Bear Lake

Results Real Estate Incorporated (RREI), a commercial real estate company that specializes in finding creative property solutions, announces the sale of a commercial building. The property is the Integra Building located in White Bear Lake Minnesota. The transaction was finalized on November 5th and the property sold for \$3.4 million.

[Click here for more informaiton](#)

Press Release on RREI Commercial Property Sale

Read our press release on the sale of two commercial buildings in St. Paul Minnesota. [Click here to see the press release.](#)

RREI Announces Sale of Commercial Buildings in St. Paul

Results Real Estate Incorporated (RREI), a commercial real estate company that specializes in finding creative property solutions, announces the sale of two commercial properties. The properties, located in St. Paul Minnesota, were used for office; light manufacturing and storage. One was 22,000 SF and the other was 39,500 SF, the respective closing dates were June 29th and June 30th. The properties were purchased by a local investment company.

The properties were listed 4 years ago, but it wasn't until RREI got involved last September when prospective buyers were found and negotiations were initiated. Results Real Estate Incorporated has a multiple phase proprietary system developed over several years that ensures that every detail, every potential problem and every need that the client has is addressed and planned for.

The client was very pleased with the negotiated price and the speed of the sale. "I and my siblings had 2 commercial properties to sell in St. Paul. We had started this process over 4 years ago. We hired Arnie Seltzer as our Commercial Real Estate Agent in late September 2020. He performed a small miracle and got the job done in less than a year! Arnie is a mover and a shaker. We are very pleased with the price achieved and the fact that both properties closed within 24 hours of each other. Arnie demonstrated great diligence by making sure all the i's were dotted and t's crossed in all documents. We appreciate his tenacity, high energy and willingness to look out for our best", said Carol A Lugg, property owner.

About RREI

Results Real Estate Incorporated encompasses over 60 years of commercial real estate experience. It strives to provide results-oriented and personalized services for their clients while raising their expectations, then exceeding them. The corporate office is located at 18550 37th Avenue North Minneapolis, MN 55446 Phone: 763-464-0774. The Minneapolis Commercial Real Estate Office is located at 10700 Highway 55 #270 Minneapolis, MN 55441

Is The Office Dead? Don't Bet on It

Is office space a thing of the past? During the pandemic, businesses let employees work from home. Some believe that working from home, at least for some part of the workweek will continue as businesses discover ways to remain productive.

Review from Ron Plotsker

Arnie Seltzer of Results Real Estate Incorporated represented me and my company in the purchase of the 3805 Washington Avenue North, Minneapolis, MN (Orbit Building) that closed during the first week of February, 2020 for \$2,275,000. This deal could not have happened without Arnie Seltzer. He works hard, is extremely thorough and very persistent. He does not leave a single stone unturned and during this period I came to understand just how sharp he is with regard to the dynamics of the commercial real estate transaction. In fact he saved me approximately \$40,000 that I would not have known to ask for. Arnie Seltzer and Anna Murray of Results Real Estate Incorporated are a pleasure to work with and I would recommend them to anyone.

Ron Plotsker

President, KIVVUN